

Profile

- The dynamic career of over 20 years in Supply Chain reflects rich experience & year-on-year success in Projects, Vendor Development, Purchase, Logistics, Sub-contracting, Outsourcing, Inventory Management, Material Resource Planning, Vendor Quality Assurance, Supplier Assessment and selection, Spare Part/ Service Management, Import, and Export, Etc.
- Proficient in OEM, EPC, E&I, Oil and Gas, Heavy Engineering, Sheet metal fabrication, Machining, Casting, Forging, Electrical assemblies, etc.

Skills & Abilities

- Vendor Development
- Subcontracting
- Material Resource Planning (MRP)
- Procurement
- Cost Accounting
- Negotiations
- Project Management
- Material Management
- Analytical Skills
- Inventory Management
- Supplier Relationship Management
- Logistics

Experience

TECHNICAL ACCOUNT MANAGER | VENWIZ TECHNOLOGIES | AUGUST 2024 - PRESENT

- Expediting OEM, EPC, E&I, Oil and Gas, etc. project orders in west Maharashtra for clients like RIL, JNKI, Schneider, Honeywell, PALL, Danieli, Primetals Technologies, etc.
- Governance and process improvement at local vendors.
- Vendor scouting and development for specific operations.

BUSINESS MANAGER | TARANGAN ENTERPRISES | AUGUST 2019 – JULY 2024

- Family business of Educational Institute, Agricultural and live animal exports, Manufacturing Unit, Soft Skill Training, etc.
- Directed business activities of Spring Fruits and Vegetables, Dubai, a registered vendor for Carrefour, UAE.
- Part of the team that first exported livestock to UAE from India by Air Cargo.
- Freelancer Soft Skill trainer conducted training sessions for Banking and Manufacturing teams.

MATERIALS DEPUTY MANAGER | GODREJ & BOYCE MFG LTD | MARCH 2008 – JULY 2019

- Performed in a Procurement and Vendor Development role for Precision Engineering and Security Equipment businesses at Vikhroli and Ambarnath plants.
- Supervised whole supply chain activities for Godrej Machine Tool's Spare and Service business.
- Directing new product development cycles like feasibility, prototype, pilot batch, and serial production.
- Steering cost analysis, inquiry, and negotiation for operations, components, and relevant activities like transports, local taxes, and metal treatments

- Performed PPC and Product Development roles for gold/platinum diamond jewelry by investment casting process.
- Independently outsourced supply chain operations for European customers at local vendors.
- Create and Maintain documentation of new products for batch production reference.

SR ENGINEER PPC | JHUNKAM LIGHTENING SYSTEMS PVT LTD | DECEMBER 1998 – MARCH 2002

- Performed Production and PPC roles for a job work company of Phillips decorative light fittings.
- Assisted in the trial & approval of new product manufacturing process from Philips India, Hyderabad R&D Center.
- Single point contact for the customer, Philips India related to production and product development,
- Engaged in shop floor planning and execution for Press Shop, Paint Shop & Elect. Assly., and so on

Achievements

- Led and supported functional aspects of **MIS/ERP implementations** (JDE, Infor LN) and DOS/Excel-based solutions across the majority of organizations in my career.
- Manufacturing and installation of **BPCL Monolith for the first time in India** during in-plant training at Evergreen Engg.
- Designed and executed **material flow** during the company's initial days at Jhunkam Lightening.
- Developed an **online MIS system** on MS Excel for Intergold, later that was implemented at Gitanjali Jewels also.
- Introduced an **Order Tracking system** for multiple orders of jewelry items from various European customers.
- Designed and implemented a **Spares and Services tracking system** for M/c Tool Service at Godrej.
- Developed a **workload distribution process** for multiple vendors as per TOC norms.
- Introduced **auto costing calculation sheet** for various processes at Godrej
- Carried out an independent project for **back-tracking grades of pencils** at Apollo Pencils.

Education

- **Executive MBA** | December 2010 | Institute of Technology & Management, Mumbai
- **Diploma Mech Engg** | December 1998 | Government Polytechnic, Mumbai

Personal Details

- **Date Of Birth:** | 29th January 1979
- **Languages:** | Marathi, Hindi, English
- **Address:** | A/103, Pancham, Govind Dham Complex, Manjarli, Badlapur(w), Thane 421503